

Foundation Firm Intelligence Litigation Analytics on Westlaw Edge

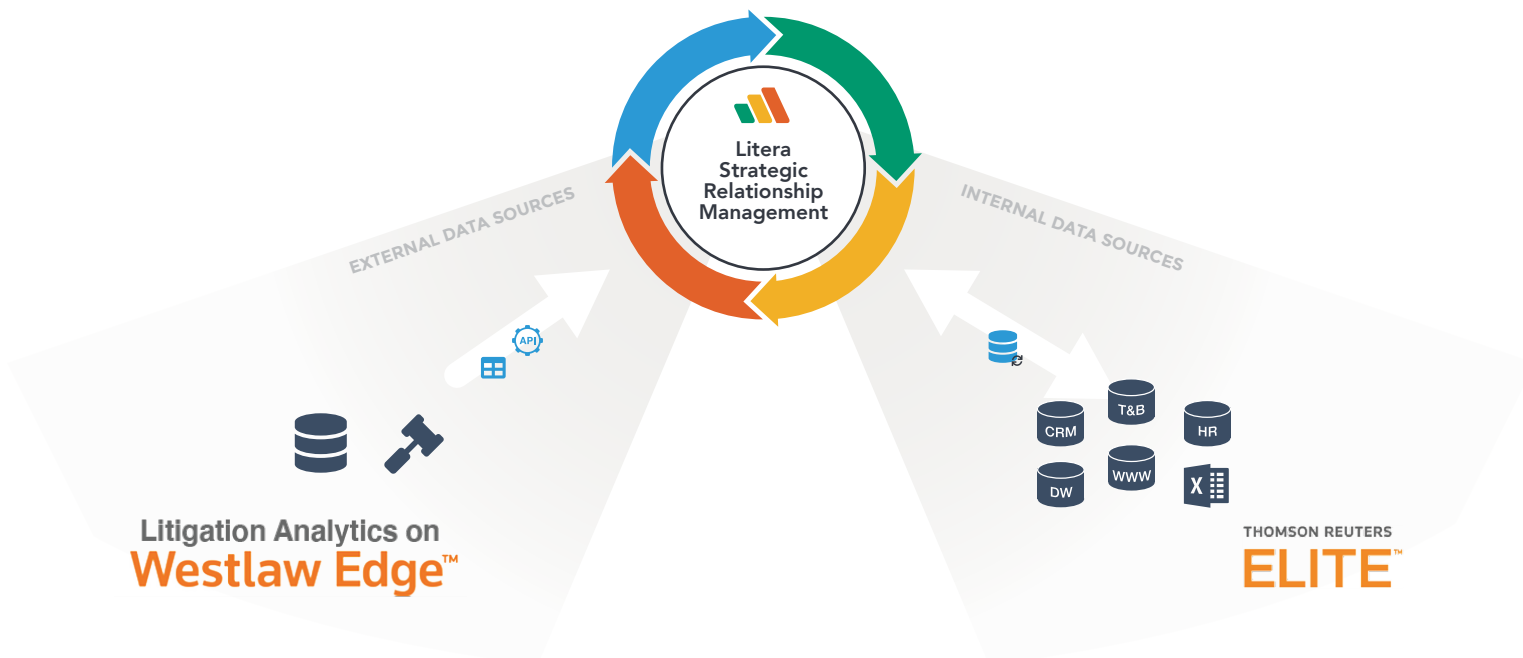
Litigation Analytics on
Westlaw Edge™

Connect Our Data With Your Data

Foundation’s out of the box integration with the Westlaw Edge Litigation Analytics API makes it easy to combine litigation data with multiple internal data sources to give law firms a competitive edge. The combination puts unprecedented access to game changing data at your fingertips via powerful search, reporting, and analysis tools. No new APIs to learn. No programming required.

Use Firm Intelligence for a Competitive Advantage

In an increasingly competitive landscape, firms that leverage data as a strategic differentiator will capture a greater share of the market. Clients want to know how often you’ve appeared in a specific court, in front of a particular judge, against a certain opposing counsel. Foundation breaks down silos of data from across the firm, consolidating information from systems such as time and billing, new business intake, CRM, and Westlaw Edge to provide a single source of truth.



AI-enhanced matter profiling and workflow tools further enrich data to create an optimized and holistic view of your firm intelligence. Powerful analytics provide key insights into your clients, matters, and lawyers, informing business and client development strategies and driving results.

Leverage Combined Intelligence Across the Client Lifecycle

Layering litigation data with internal information about matters, clients, lawyers, and third parties provides unlimited opportunities to better serve clients and win new business. For example, firm intelligence + Litigation Analytics data enables firms to:



Win more RFPs by demonstrating the firm's unique experience.

In addition to the tendencies of a court, clients want to know which lawyers have repeatedly and successfully faced a particular judge. Easily include your firm's relevant court history, outcomes, win rates, and informed strategy in RFP responses.



Dial in AFA budgets and pricing proposals.

Improve the accuracy of estimates by analyzing all characteristics of relevant matters, lawyers, clients, and parties. Cross reference litigation data with internal cost history to better inform budgeting.



Improve the accuracy of the firm's litigation assessments and advice by combining legal research with internal firm knowledge.

Mitigate risks and enhance outcomes by identifying firm lawyers who have first hand experience with a defendant, plaintiff, judge, and/or opposing counsel, to add dimensions not exposed in the external data alone.

Faster to Implement, Easier to Maintain

Foundation's out of the box module streamlines the integration of Legal Analytics data with internal firm knowledge. An alternative to coding the integration in-house with expensive programmers, the module:



Easily incorporates Litigation Analytics data into Foundation



Eliminates need for custom API programming & database development



Intelligently profiles firm matters with key court, event, and third party data from Litigation Analytics



Avoids painstaking and error-prone manual data entry

About Litera

Litera enables large law firms to transform their disparate data about clients, matters, people, and parties into usable and actionable information. Its Firm Intelligence platform includes applications for Experience Management, Expertise Location, Strategic Relationship Management, and more — leveraging firm knowledge to win new business, improve client service, and gain insight into both the business and practice of law.

Reach out to Thomson Reuters or Litera today for more information

